

Enterprise Cloud One OS. One Click

Dan Fallon, Director
Public Sector Systems Engineering

@nutanix
#DataEverywhere17

NUTANIX

Cloud Has Reset IT Expectations

Rapid Time to Market

I can deploy my application in five minutes.

Fractional IT Consumption

I use and pay for just what I need, only when I need it.



One-click Simplicity

I don't spend time on low-level infrastructure management.

Continuous Innovation

My infrastructure gets better on a regular basis.

— Not a Single Cloud Anymore



Public Cloud

- Scalable and elastic
- Cloud-native applications



Private Cloud

- Predictable and secure
- Performance sensitive
- Mission-critical applications



Distributed Cloud

- Dispersed and small
- ROBO, Edge and IoT applications

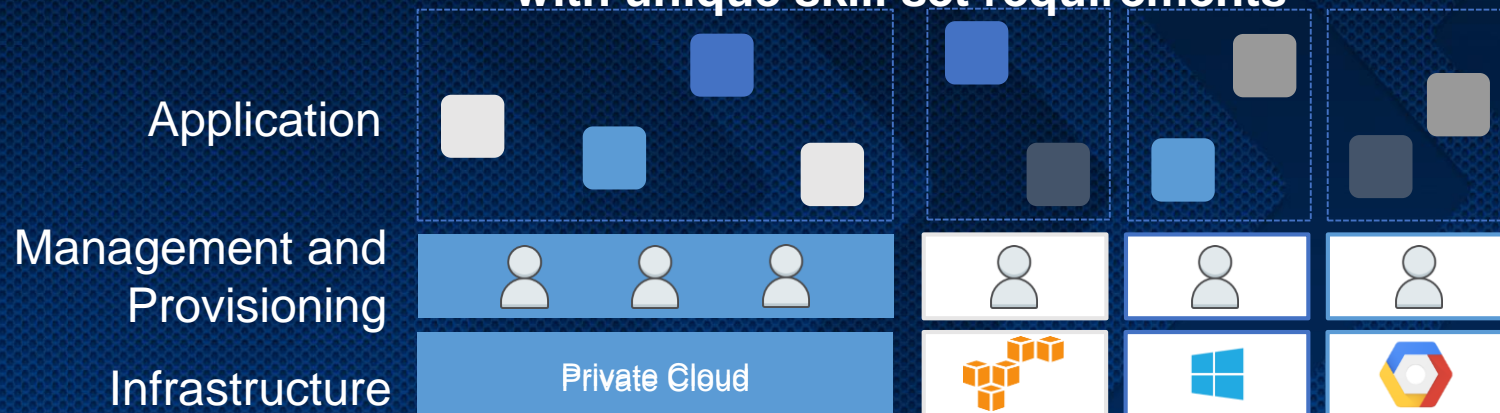
Challenges in Delivering Consistent Experience



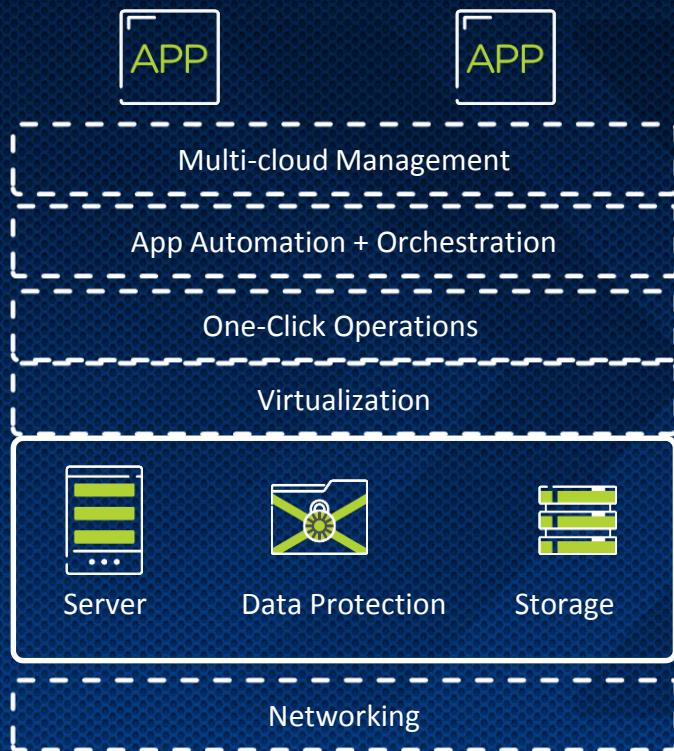
- Different technology stacks → Applications and data are not portable
- Fragmented management → Management silos add complexity
- Inconsistent consumption models → Unpredictable IT economics

— More App Silos to Manage

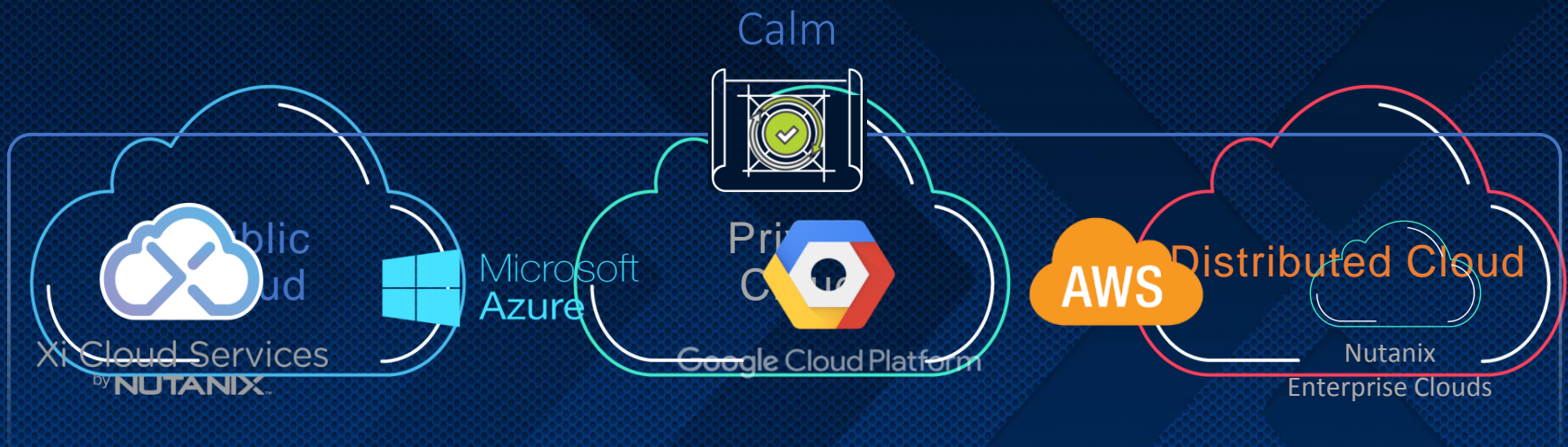
**Inoperable and Siloed Platforms
with unique skill set requirements**



Foundation for Enterprise Clouds



App-Centric Management for All Clouds



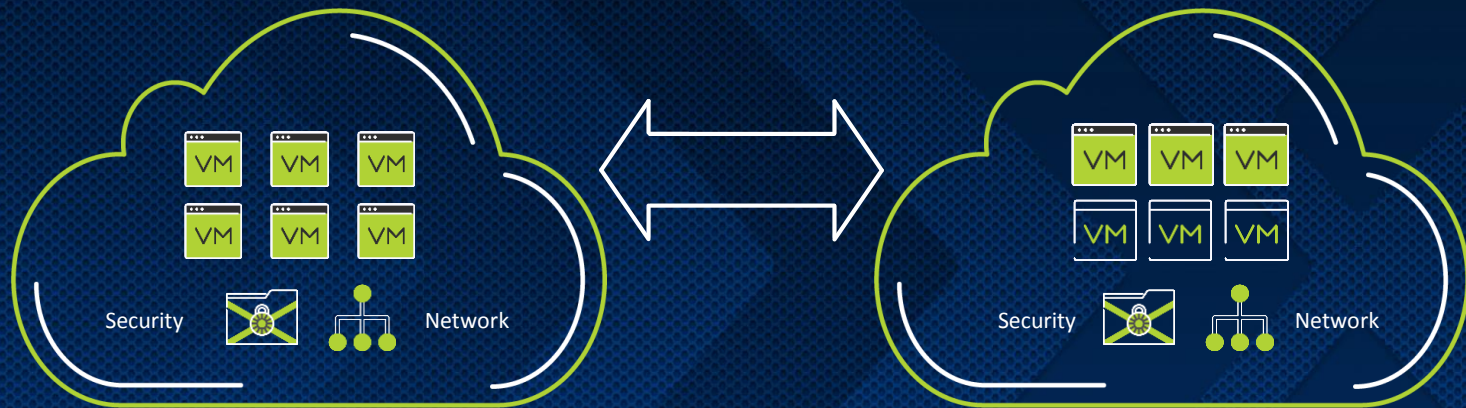
Multi-Cloud Application Management

One-click Deployment

Full App Orchestration and Automation

Xi Cloud DR

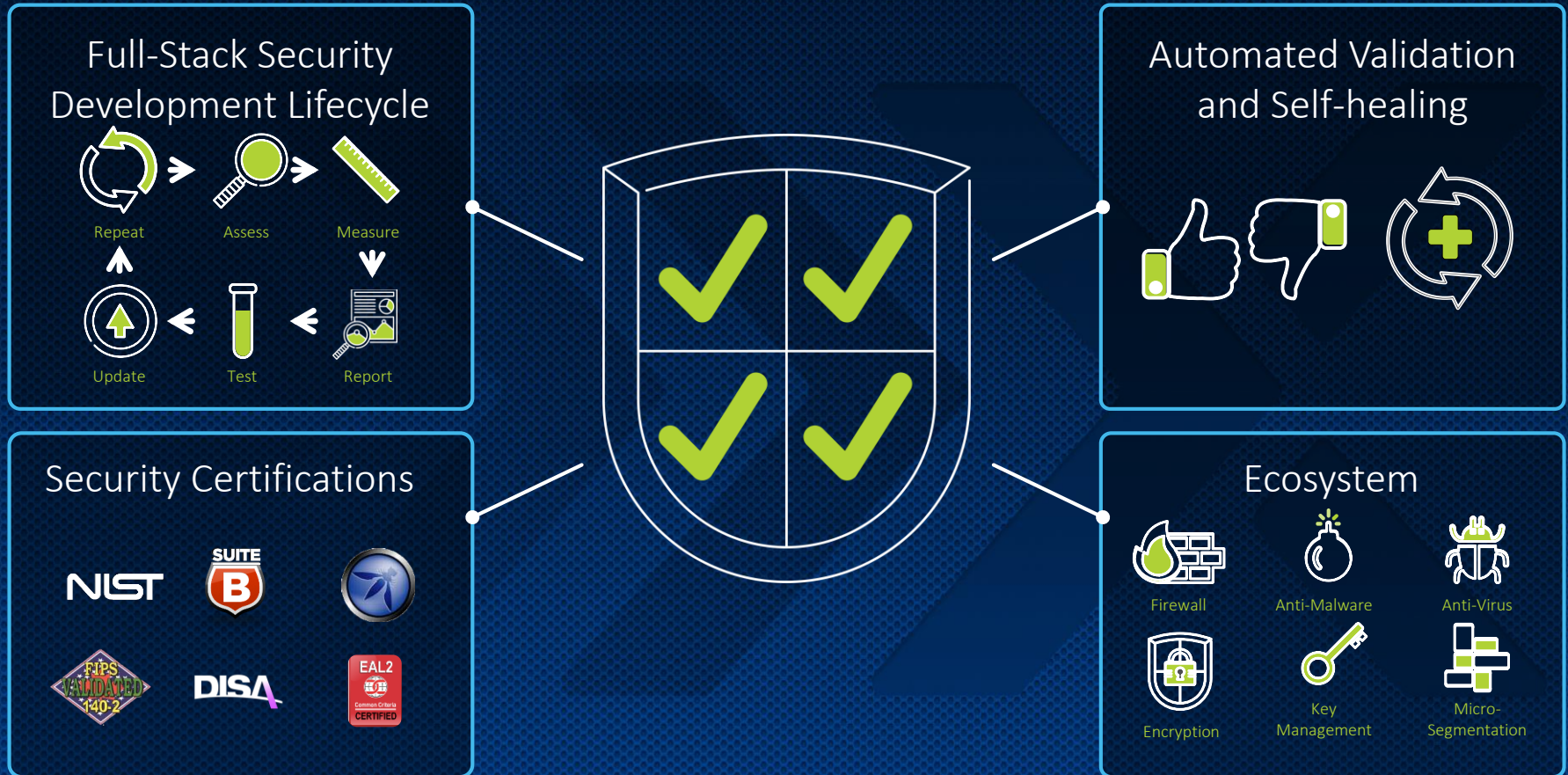
Coming in 2018



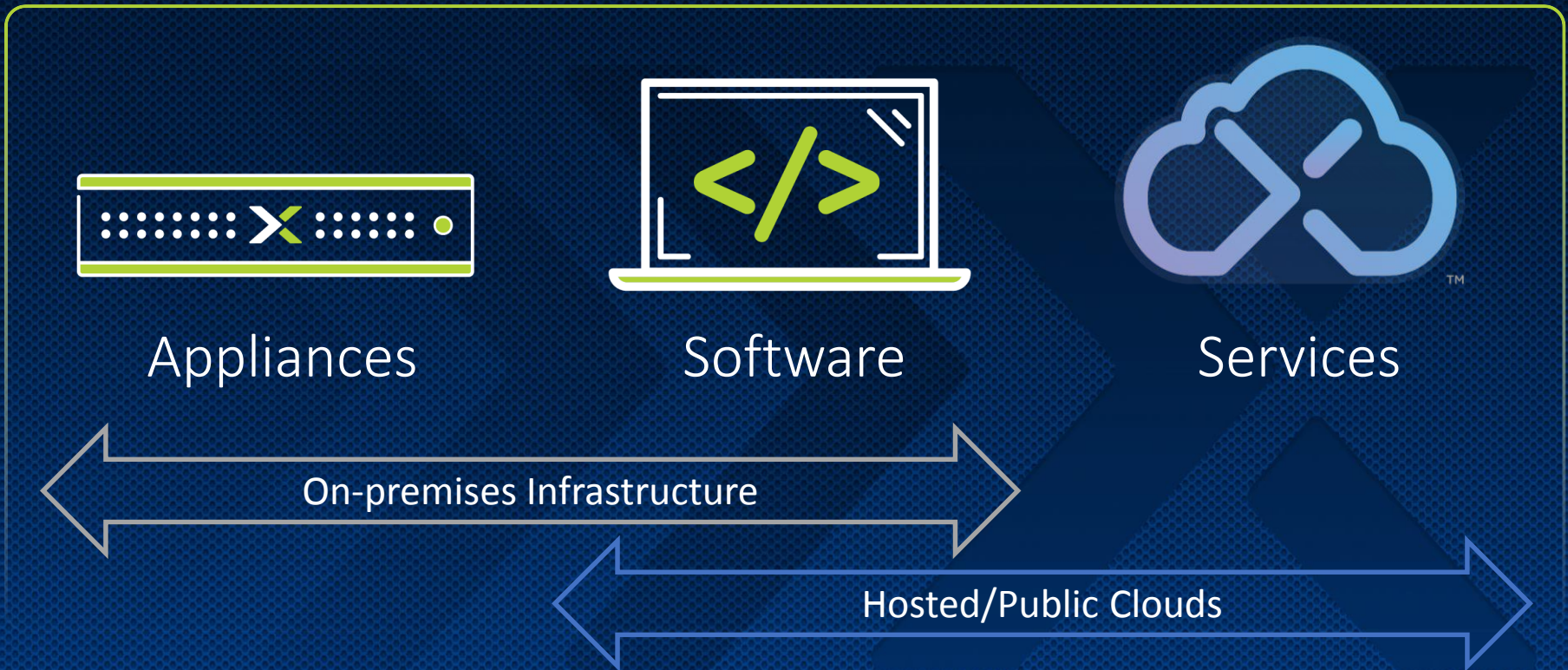
- One-click DR service
- Automated failover and recovery

- Managed natively in Prism
- Flexible, subscription-based consumption

Security-First Design



One OS. Multiple Consumption Choices.



Flexibility to Choose



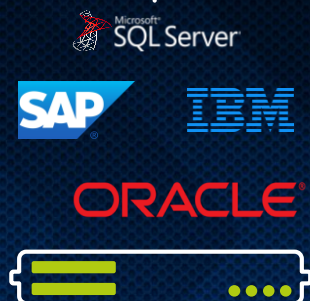
Delivering All Applications

File Services



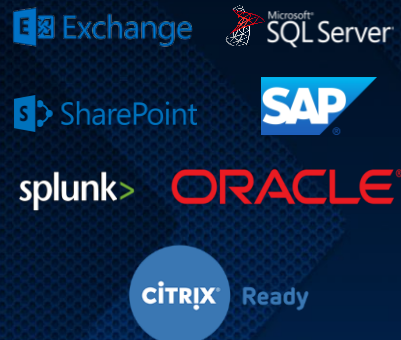
Native scale-out file server
for storing billions of files
and other unstructured data

Bare Metal Apps



Support for
non-virtualized
applications running on
bare-metal servers

Virtual Workloads



High performance
infrastructure for mission-
critical virtual applications
and desktops

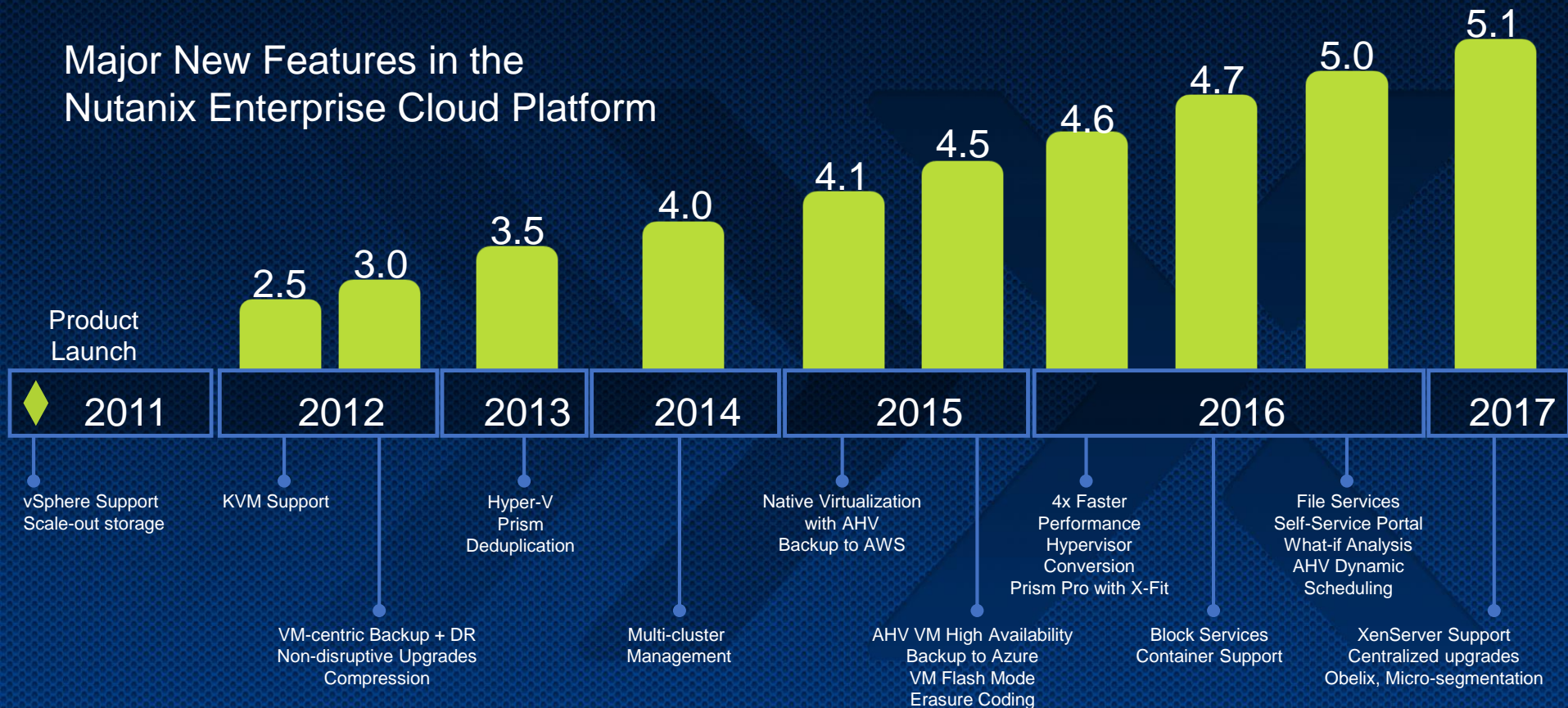
Containers



Self-service deployment and
management of containers
with support for persistent
storage

Innovating at the Speed of The Cloud

Major New Features in the Nutanix Enterprise Cloud Platform



Nutanix: The Enterprise Cloud Company

Make datacenter infrastructure and clouds invisible, elevating IT to focus on applications and services



7100+ customers

Over **100+** countries

6 continents



Founded in **2009**



2,600+ employees

#

Companies Run on Nutanix

Aerospace & Defense 	Auto & Truck Manufacturers 	Beverages 	Broadcasting & Cable 	Business Products & Supplies 	Computer & Electronics Retail 	Construction Materials 
Consumer Electronic 	Consumer Financial Services 	Diversified Insurance 	Drug Retail 	Electric Utilities 	Environmental & Waste 	Furniture & Fixtures 
Home Improvement Retail 	Hotels & Motels 	Investment Services 	Medical Equipment & Supplies 	Oil Services & Equipment 	Other Transportation 	Property & Casualty Insurance 
Recreational Products 	Rental & Leasing 	Restaurants 	Telecommunications Services 	Tobacco 	Trading Companies 	

— Industry Leading Support

Over 100
Countries

7
WW Support Centers

24x7x365
“Follow the Sun” Support

Proactive Support
with **Pulse**

<30 min
Mission critical
support response
time

97%
Customer
Satisfaction

+90
Net Promoter Score
for > 4 years

★ Support Centers
● NBD Depots

Get Started

Engage with Peers

Tweet and engage
#Nutanix #enterprisecloud



See a demo

[Nutanix.com/testdrive](https://www.nutanix.com/testdrive)

NUTANIXTM



Continue Online

[Nutanix community:
next.nutanix.com](https://next.nutanix.com)



Nutanix Partner Network

<https://www.nutanix.com/partners/>

Thank You

Dan Fallon,
fallon@nutanix.com
@dgfallon
#DataEverywhere17